

Create a Plan to Make 2022 Your Best Year Yet!

with business coach, Justine Clay

# Why do we set goals?

## We connect goals with progress



"Progress makes us feel alive".

Tony Robbins

# 

Goal setting

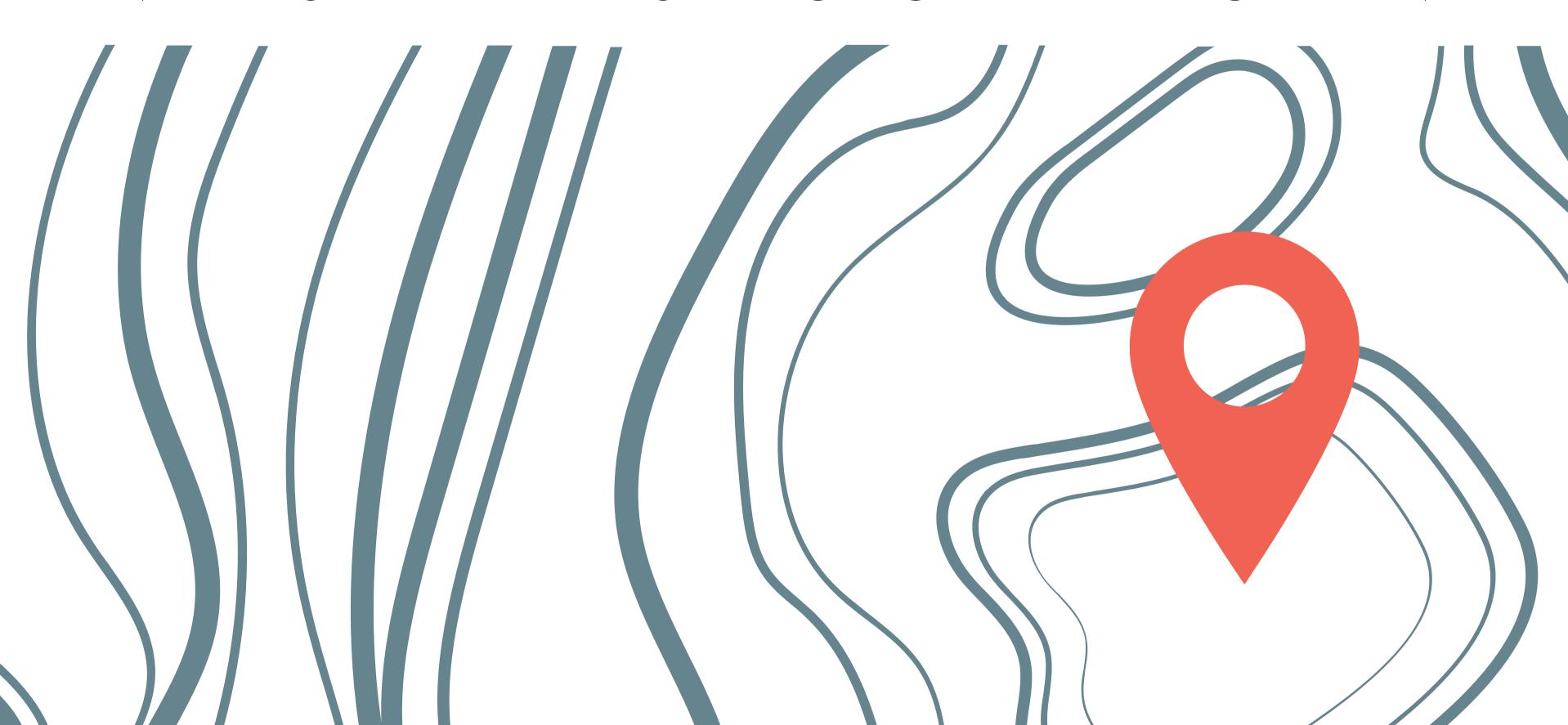
Planning

Traditional goal setting (and it's limitations)



## Planning:

(where you are, where you're going, and how to get there)



"I don't see success as a linear rise to money or fame, but rather as a full circle that leads me back home with the things I set out to accomplish"

Bethany Yellowtail, fashion designer

# So, the question becomes....

How do I create the conditions for my best life possible?

## WHAT we'll cover today:

### A framework that will help you:

Set goals that inspire you and STICK

Turn dreams into actionable steps

Cultivate the mindset, habits and actions that dramatically improve your impact

#### **HOW** we'll do that:

Part 1: Identify what the best life possible looks like for YOU

Part 2: Getting everything out of your head and onto paper

Part 3: Map out clear goals and actions (the fun, creative way)

# Part

Identify what makes a best life for YOU

Mat if...

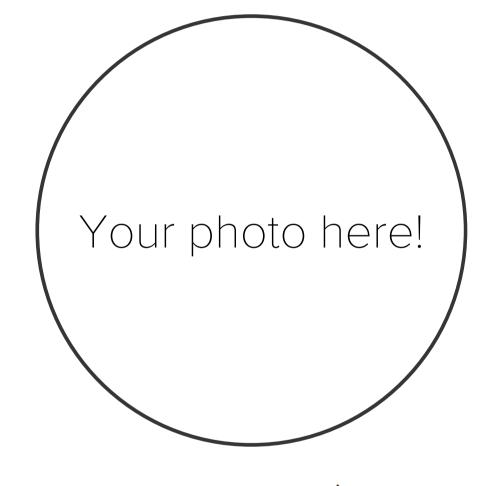
"Best life" equals a feeling, not a thing?

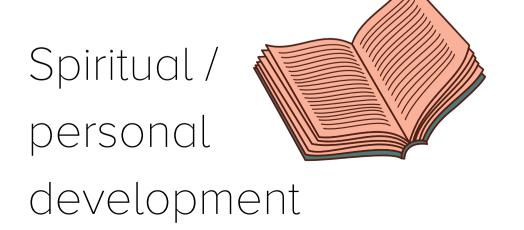




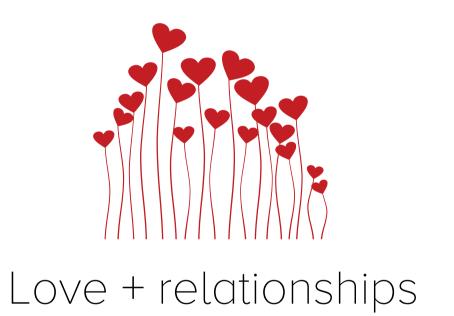
Community













## **Prompts**

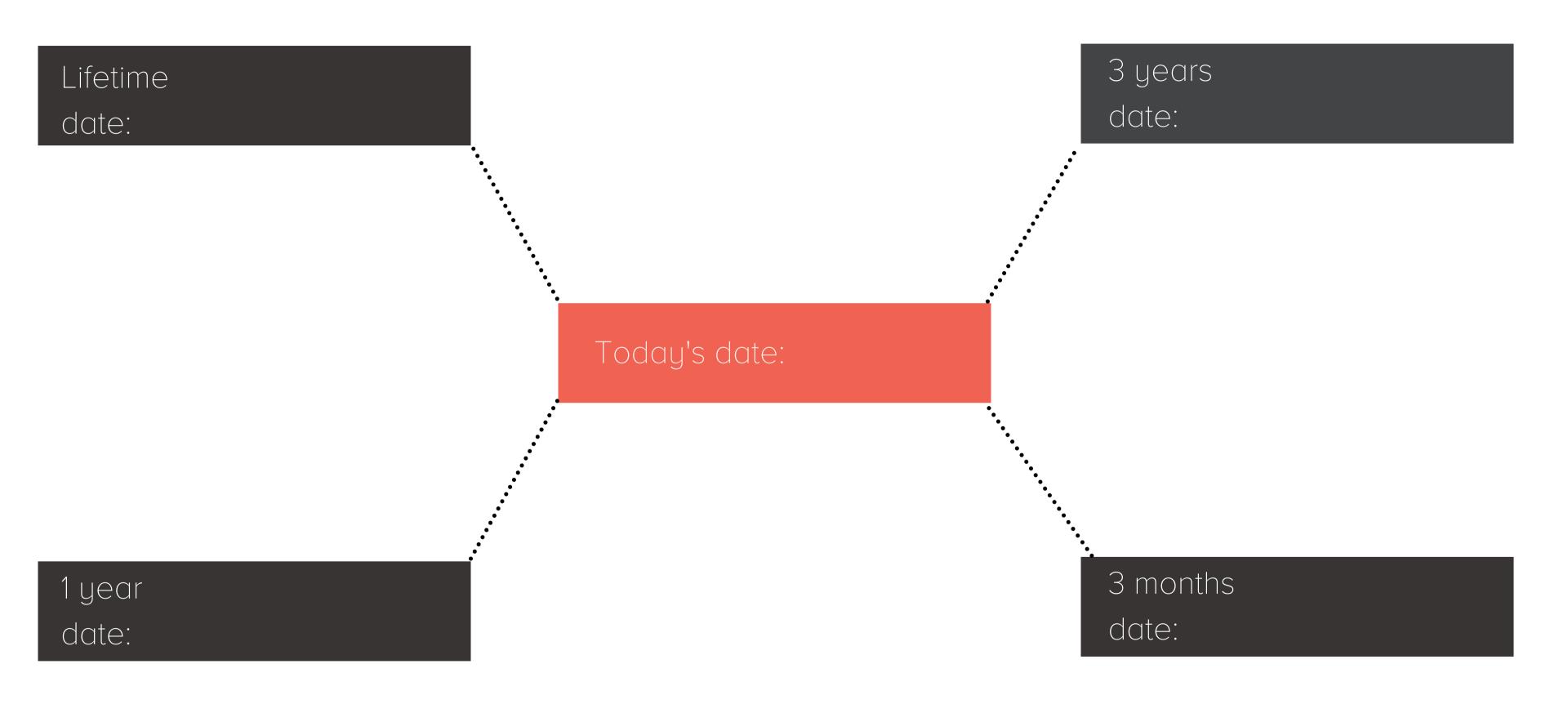
How would I "grade" myself in each of these areas?

How do I want to experience and engage with my life?

What area(s) do I want to focus on? (1-2 max)

# Part

Get everything out of your head and onto paper



## Circle 3 things

Rebrand my business

Raise my rates

work with fewer, better clients

## **Prompts**

Why are these the most important to me?

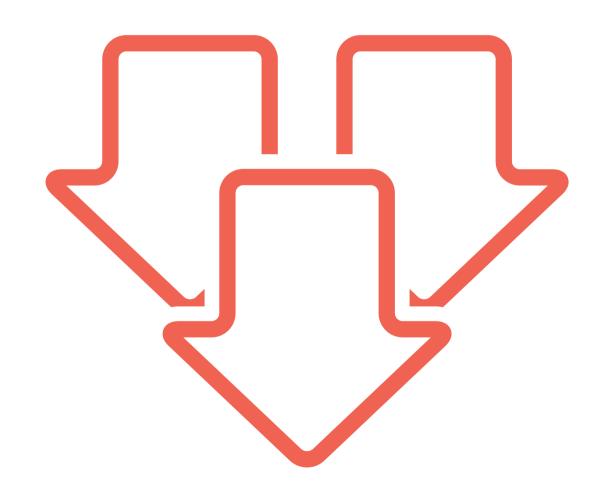
What would it mean to make progress towards them?

How would I see myself differently if I made progress in these areas?

# Part 5

Map out clear goals and actions (the fun, visual way)

# Let's break it down!



## The 3 things we'll use as an example

Raise my rates

Rebrand my business

Work with fewer, better clients







List as many specific action items as you can



#### **Goal #2 Raise my rates**

List as many specific action items as you can



#### **Goal #2 Raise my rates**

List as many specific action items as you can

#### **Goal #3: Fewer, better clients**

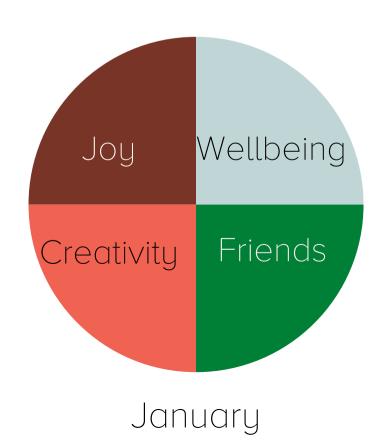
List as many specific action items as you can



#### **Goal #3: Fewer, better clients**

List as many specific action items as you can

#### **Goal #2 Raise my rates**



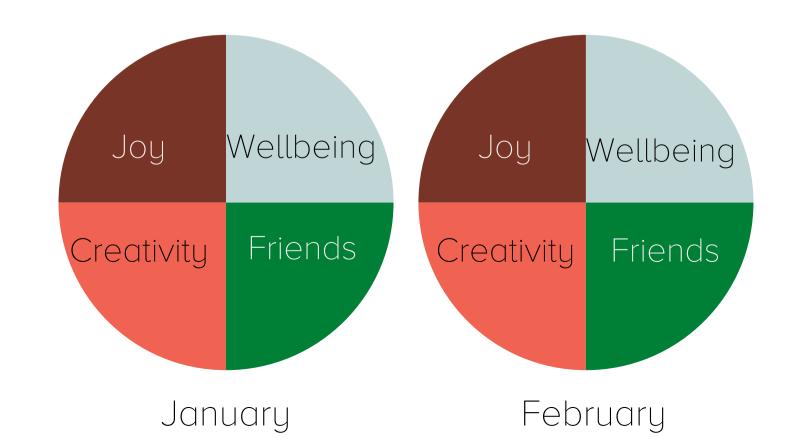
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# Q1 goals Due: March 31st 2022

#### **Goal #2 Raise my rates**

List as many specific action items as you can

#### **Goal #3: Fewer, better clients**



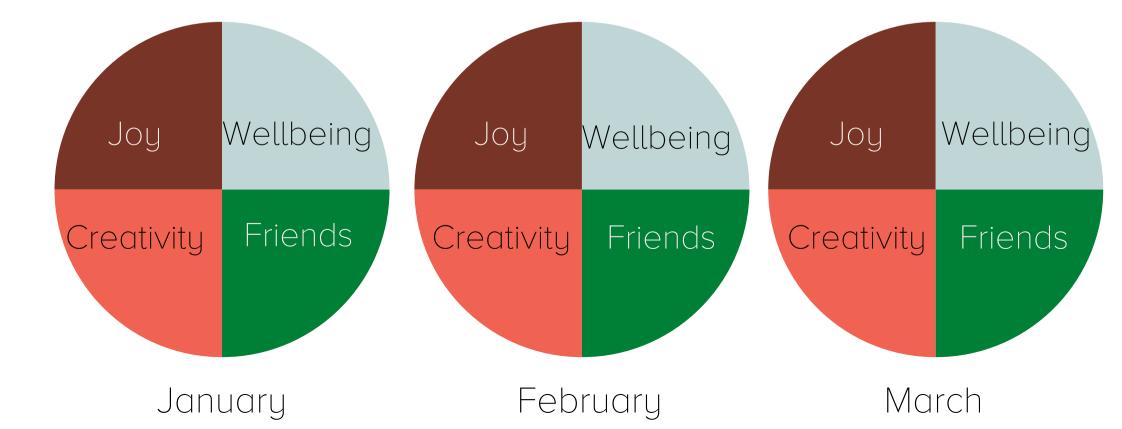
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#### **Goal #2 Raise my rates**

List as many specific action items as you can

#### **Goal #3: Fewer, better clients**





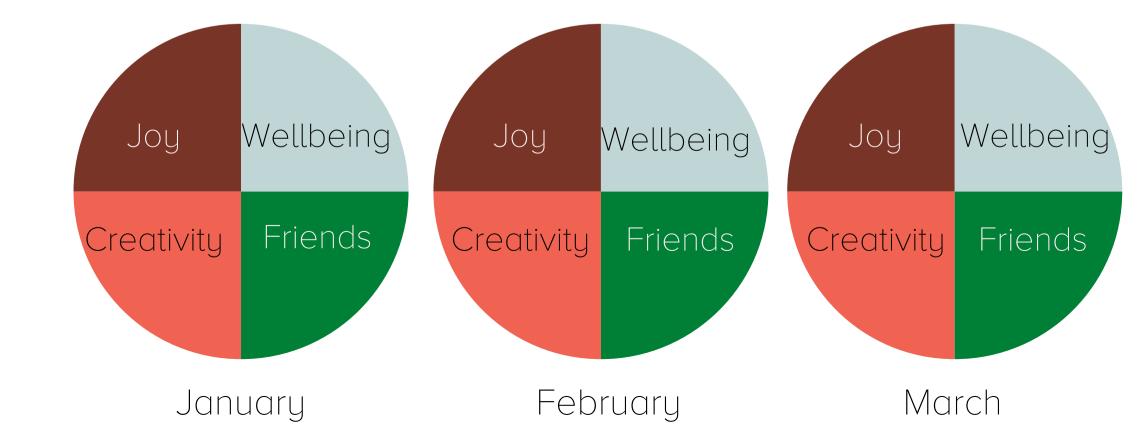
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Q1 goals Due: March 31st 2022

#### **Goal #2 Raise my rates**

List as many specific action items as you can

#### Goal #3: Fewer, better clients



## **Prompts**

What current habits or behaviors keep me from achieving these goals?

What habits or behaviors would I need cultivate to reach this goal?

What support do I need?

Who or what could help me?

"Look at people for an example, but then make sure to do things your way. Surround yourself with positive people" Let's connect!



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# Free guide!

Profitable by Design:
How to Find High Quality Clients & Get Paid
What You're Worth

7-part actionable framework for creative business owners and freelancers

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